Inspiring creative reuse and environmentally sustainable behavior by providing educational programs and affordable materials to the community.
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Because creative expression shouldn't break the bank or the environment
SCRAP Creative Reuse pledges to create and support a diverse, inclusive, and equitable environment where everyone is welcome – Our organization inspires creative reuse and environmentally sustainable behavior. We provide diverse educational programming and affordable materials for all communities. Commitment to a nondiscriminatory approach to opportunities and advancement guides us. Our staff and community members are comfortable bringing their authentic selves to our centers as we respect and value their diverse life experiences, heritages, and identities.

Specifically SCRAP has created a DEI Committee who is dedicated to developing actionable, evidence-based and measurable DEI goals. We have also expanded our core programs to bring SCRAP to our community members who are unable to make it to our centers. In the next year, SCRAP locations with the support of local grants are partnering with other local organizations and creating free pop-up malls, donation drop offs, satellite SCRAP’s, off site free educational classes, and free craft kits! Building more accessibility to our local communities.
Sustainability is a key component of SCRAP’s mission, however over the past few years the organization itself has felt less than sustainable. The nonprofit has traversed a rocky path as the pandemic upended life as we all knew it. However, thanks to the committed staff and leadership team, they jumped into righting the ship. They applied for grants, created new revenue streams, organized, and streamlined processes. SCRAP Creative Reuse would not exist, if it weren’t for the generous and dedicated people that have chosen to be involved with it.

SCRAP, as an organization is now more focused and prepared to co-create its future. As we focus on building a strategic plan, sustainability is once again taking the lead. We are asking tough questions, and partnering with valuable community partners (thank you University of Michigan!) One of the big questions is, how do we as a team design the future of the organization to be sustainable enough to support a living wage in multiple locations, provide benefits beyond a discount, develop leaders, and participate in the conversation around creative reuse. SCRAP is poised to navigate the future, and it is our mission to make that journey sustainable for everyone.
WHAT HAS SCRAP BEEN UP TO?

We have been hard at work bringing back in-person education and reaching out to our local communities, you!

The graph shows the growth we have made since the onset of the pandemic over the last two years. We are almost back to Pre-Covid waste diversion and volunteers hours. Our in-person education has grown over the last year, and with Education Coordinators and Specialists at nearly all sites we are scheduling Camp SCRAPs for the upcoming year and making plans with local schools and organizations. However, every interaction is an educational opportunity to teach sustainable behavior change through creative reuse. We do this everyday at our Creative Reuse Centers.

During the next year we are working on our Strategic plan for the next five years. Our year one and two goals will emphasize fiscal stability and operational excellence as we are building a plan to see us into the future. How this happens will be connected to the completion of our strategic plan and you.

Your partnerships, donations, patronage, participation, and dedication to our mission and goals are the reason we are still here. We appreciate our communities, volunteers, staff, board and all those we have yet to reach. With your continued support we expect to grow and thrive over the next five years and into the future.

Kimberly Moruska
National Operations Director
EXECUTIVE LEADERSHIP ~ SITE EXECUTIVE DIRECTORS

Rachel Weaver
Education Director

Kimberly Maruska
Operations Director

Calaix Alexander
Finance Director

Claire Tyra
Site Director
Ann Arbor

Nancy Hotchkiss
Site Director
Baltimore

Devin O’Leary
Site Director
Portland

Adrian Brown
Site Director
Portland

Amy Turner
Site Director
Richmond

FY2022
NATIONAL CREATIVE REUSE CENTERS

ANN ARBOR, MI

Baltimore, MD

PORTLAND, OR

RICHMOND, VA

FY 2022
CORE PROGRAMS
REUSE AND RECOVERY
EDUCATION
VOLUNTEERS

NON-CORE PROGRAMS
FILL MINDS NOT LANDFILLS
ALLIANCE & CONSULTING

REIMAGINE
REUSE. REUSE. REPAIR
REGIFT. RECOVER. REWORK

FY2022
CREATIVE REUSE CENTERS

The Creative Reuse Center thrives because of our local community members and businesses. By shopping and donating clean, reusable materials to SCRAP, we keep them out of the waste stream and give them new opportunities to be used by teachers, students, engineers, designers, and the public at-large. Through SCRAP’s activities and programs: the store, donations, art exhibits, tours, and education departments harness the vision and guide it to forms and forums that serve all of our stakeholders (YOU). SCRAP generates income by selling these materials at an affordable cost. Our brick and mortar locations are in Portland Oregon, Baltimore Maryland, Richmond Virginia, and Ann Arbor Michigan.

"I absolutely love this store. It's a frugal, environmentally conscious crafter's dream! They have so many cool little things for very low prices. They have a teacher discount too, which is amazing, because the stuff here will be really useful for hands-on projects in my classroom."

- Hilary Whitehead (February 2022)
DONATIONS DEPARTMENT

Material donations are the lifeblood of the Creative Reuse Center. It is through the donation of your materials, processing, sorting, organizing, and reselling them that we generate the cycle of reuse. The physical on-site material donations processing is a community resource that allows opportunities for greater access to affordable supplies, diverting those items from the waste stream and direct participation in the reuse cycle. Materials Processing costs our organization in FY22 an average of $5.00 per pound of waste diverted for the cost of operations, staff, storage, etc.

Your donations diverted 225,694 lbs of creative materials from the waste stream in FY2022

FY2022
ON-SITE, OFF-SITE, AND VIRTUAL PROGRAMS

The education program serves to teach sustainable behavior change through sparking individual creativity in our local communities. Our variety of education program activities often include field trips, hosted birthday parties, virtual and in-person workshops. We offer SCRAP at School during which our educators meet teachers and students in the classroom and/or virtually to supplement their lessons with reuse education and creative reuse projects. We offer Camp SCRAP in many locations, which are all day events at SCRAP where students learn about sustainable behavior change. In the last couple years we have increased online content like inspirational videos and blogs. Our education programs go beyond the classroom, as reuse is embedded into everything we do.

"Come to be inspired! Creative supplies curated from donated items. Re-use of otherwise discarded material. Classes offered for artistic ways to re-use. Friendly staff." - Kevin Gowers (July 2022)
CORE PROGRAM ~ VOLUNTEERS

VOLUNTEER PROGRAM

Our volunteer program enables SCRAP to meet the mission of the organization by recruiting, training and developing our volunteers and assigning them to roles that match their experience and talents with SCRAP’s needs. The majority of our regular volunteers commit to store shifts. Other volunteer opportunities include: special events, community engagement, education and administrative support.
FILL MINDS NOT LANDFILLS PROGRAM

SCRAP’s business engagement program, Fill Minds Not Landfills, helps local businesses easily, effectively, and significantly divert usable waste. SCRAP provides a pick-up service to collect donations of a variety of waste materials that will be reborn as inspiring supplies for teachers, artists, and accessible to the community. Although specific pick-up services are currently only offered at SCRAP PDX. All sites engage their business communities in accepting donations and doing outreach.

Coming in FY23 we are using a portion of a Portland Metro 1 & 1 Grant to expand the FMNL Program’s reach to include quarterly events around the Portland metro where we hold pop-up free malls and donations drop offs!

CORPORATE MATERIAL DONORS

SCRAP PORTLAND
AirBnB
Art4Life
Dreamt Designs
Eleventh Hour Costumes
Expressly Your Photo Frames
Franciscan Spiritual Center
Gallery Go Go
Mel’s Frame Shop
MetroCentral Hazardous Waste
Moss Adams
Multnomah Athletics Club
Oregon Food Bank
Portland Tennis Center

SCRAP PORTLAND CONT...
Project Access Now
Robert Grey Middle School
Sherwin-Williams (Purdy)
Skillz
SnowMade
Tidy Fox

SCRAP ANN ARBOR
Deluxe Drapery
Micronic Filtration Inc.
Milan Metals
University of Michigan Orthotics & Prosthetics
ALLIANCE PROGRAM

SCRAP Creative Reuse Alliance and Consulting is an administrative service hub and advisory program from the SCRAP Creative Reuse Administrative Team and Board of Directors. The CRA encourages the development of Creative Reuse Centers, programs, and projects in communities beyond the current SCRAP Creative Reuse Network. SCRAP CRA Consulting provides webinars, consultations, technical services, administrative support, and community networking in order to promote the exchange of ideas and best practices centered around creative reuse.

"The training session was wonderful - what an amazing space!"  
- Valerie, Indiana

"Thank you for offering this service, I feel less alone in developing my creative reuse project."  
- Jessica, North Carolina

"After visiting a few places I realized collecting school and art materials is where I wanted to make an impact for my community."  
- Amanda, Greener Good Reuse Center, Illinois

FY2022
Thanks to your generosity, support and partnerships, we continue to grow our reach within our local communities.
Thanks to *you* generosity, support and partnerships, we continue to grow our reach within our local communities.
INDIVIDUAL DONORS

We are grateful for your generous contributions from all our individual donors and supporters.

Thank you to our $100+ donation SCRAP Supporters:

Aaron Muhs
Amber Kurson
Amy Farrell
Amy M O'Neill
Andrew Morgan
Anne E Mclaughlin
Anne Kikushima
Anne Merkel
Aubrey Martinson
Barry Greenberg
Carla Spurlock
Carol McCarthy
Chris McInnis
Christina Narr
Christine Minard
Clara Balliet
Deborah B Ross
Denise A Kuncaitis
Diana Fertsch
Elizabeth C Start
Elsa Sonnichsen
Erica N Whorley
Faith Quist
Fernando O Yarza
Gabrielle Foulkes
Harriet H Yake
Heather Livingston
Janene Larson
Jenny Madkour
Jillian Mupas
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Judith Q Garnett
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Julie Thomas
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Kate Higgins
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Kyle Hart
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Mary Wawrukiewicz
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Nathan Corser
Noelle Wahl
Peter Hotchkiss
Rachel Kassman
Rebecca Sakarias
Regan Spurlock
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Sheryl A Charles
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Stephan F. Bennett
Sue M Woodson
Susan Loucks
Suzanne Higgins
Tai Calandriello
Thomas James
Tina Brown Chambers
Tibora Girczyce-Blum
Timothy Melody
Tinga Lingelbach
Valerie Milholland
W Scott Gerstenberger

* Our donors are very important to us and if you made a donation of $100 or more and you do not see your name we request you let us know by emailing hello@scrapcreativereuse.org

FY2022
In the past fiscal year, SCRAP’s Revenues exceeded Expenses by $54,611. Revenues totaled $1,151,316 and expenses were $1,096,755.

Sales of materials donated by individuals and businesses continued to be our primary source of revenue ($832,580), aided by $231,797 from grants in the form of PPP Loan Forgiveness, Earned Income Credits (ERC), and other grants.

Primary expenses were $675,534 in Payroll expenses and $319,980 in Occupancy costs.

Education revenue increased to $24,828 this year as Covid restrictions have eased, but still have not reached pre-Covid levels. We expect a significant increase in Education revenue this fiscal year as we are able to meet the strong desire for educational programs in our communities.

We ended the fiscal year with a Cash Balance of $167,654, which is a strong working capital base for future operations.

For more financial information about SCRAP, our Candid (Guidestar) Platinum profile is available at www.guidestar.org/profile/93-1270807.
Our revenue directly funds our mission and all of our programs.

Creative Reuse Center Sales $832,580 72.4%
PPP Loan Forgiveness and Earned Income Credits (ERC) $151,348 13.2%
Grants $80,449 5.3%
Donations $60,994 7%
Education $24,828 2.2%
Events $1,166 -%

TOTAL REVENUE $1,151,366

# Adults Served (Education) 662
# Kids Served (Education) 1,841
Waste Diverted (lbs) 225,694
Volunteer Hours 8,201

FY2022
SCRAP PDX

Director: Adrian Brown
Location: Portland OR
Year Established: 1999

Donations Income $28,456
Grant Income $56,470
PPP & ERC $41,082
Education Income $14,344
Retail Income $401,325
Total Revenue $542,844
Total Expenses $457,108
Net Income $85,736

# Adults Served (Education) 401
# Kids Served (Education) 1,030
Waste Diverted (lbs) 129,607
Volunteer Hours 4,935

SCRAP PDX

Revenue
- Donations 53%
- PPP & ERC 7.6%
- Grants 10.4%
- Retail 74.1%
- Education 2.6%

Expenses
- Administrative & Operational 6%
- Occupancy 35.7%
- Payroll 58.3%
**Director:** Adrian Brown  
**Location:** Portland OR  
**Year Established:** 1999

### FY2022 Revenue Breakdown
- Donations: $28,456 (5.3%)
- PPP & ERC: $56,470 (7.6%)
- Grants: $41,082 (10.4%)
- Education: $14,344 (2.6%)
- Retail: $401,325 (74.1%)

**Total Revenue:** $542,844

### FY2022 Expenses Breakdown
- Payroll: 58.3%
- Administrative & Operational: 6%
- Occupancy: 35.7%

**Total Expenses:** $457,108  
**Net Income:** $85,736

### Additional Data
- # Adults Served (Education): 401
- # Kids Served (Education): 1,030
- Waste Diverted (lbs): 129,607
- Volunteer Hours: 4,935
SCRAP BMORE

Director: Nancy Hotchkiss
Location: Baltimore MD
Year Established: 2016

Revenue
- Donations 6.3%
- PPP & ERC 4.6%
- Grants 7.1%
- Education 1%
- Retail 81%

Expenses
- Administrative & Operational 6.5%
- Payroll 50.6%
- Occupancy 42.9%

Donations Income $6,907
Grant Income $10,629
PPP & ERC Income $9,546
Education Income $1,475
Retail Income $121,784
Total Revenue $150,341
Total Expenses $100,522
Net Income $49,819

# Adults Served (Education) 50
# Kids Served (Education) 12
Waste Diverted (lbs) 22,055
Volunteer Hours 1,815

FY2022
**SCRAP RVA**

**Director:** Amy Turner  
**Location:** Richmond VA  
**Year Established:** 2016

<table>
<thead>
<tr>
<th>Source</th>
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<tr>
<td>Donations Income</td>
<td>$ 4,515</td>
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<tr>
<td>Grant Income</td>
<td>$ 750</td>
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<tr>
<td>PPP &amp; ERC</td>
<td>$ 16,687</td>
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<tr>
<td>Education Income</td>
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<tr>
<td>Retail Income</td>
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<td><strong>Total Revenue</strong></td>
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<tr>
<td>Total Expenses</td>
<td>$ 121,470</td>
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<tr>
<td>Net Income</td>
<td>$ 76,555</td>
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**FY2022**

- # Adults Served (Education): 113
- # Kids Served (Education): 45
- Waste Diverted (lbs): 45,906
- Volunteer Hours: 204
Director: Claire Tyra
Location: Ann Arbor MI
Year Established: 2017

Donations Income $ 9,305
Grant Income $ 100
PPP & ERC $ 14,635
Education Income $ 3,254
Retail Income $ 138,021
Total Revenue $ 165,315
Total Expenses $ 230,935
Net Income $ -65,620

# Adults Served (Education) 10
# Kids Served (Education) 144
Waste Diverted (lbs) 49,878
Volunteer Hours 1,247

Revenue
- PPP & ERC 8.9%
- Grants 0.1%
- Donations 5.6%
- Education 2%
- Retail 83.5%

Expenses
- Payroll 47.9%
- Administrative & Operational 12.2%
- Occupancy 39.9%

FY2022
SCRAP
CREATIVE REUSE
scrapcreativereuse.org
1736 SW Alder Street
Portland, OR 97205
503-294-0769

JUST BE YOU AND CREATE SUSTAINABLY